

# FY2016 1Q Financial Result <Supplement>

[Period]

Japan : Apr-Jun,2016

Overseas : Jan-Mar,2016

10<sup>th</sup> August, 2016



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# Overview(Y o Y)

**【Total】** **Sales Growth** :Americas  
**Profit Growth** :Cost Reduction(CR) activities in Asia, Japan & Americas

**【Japan】** **Sales Decrease** :Kumamoto Earthquake influence in spite of sales growth for key customers  
**Profit Growth**<sup>※1</sup> :CR activities

※1 Exclude dividends from overseas group companies  
(FY15 1Q 16.2 billion yen , FY16 1Q 247 million yen)

**【Asia】** **Sales Decrease** :Exchange loss(Sales Growth in the Local Currencies Base)  
**Profit Growth** :CR activities in China & Asian Countries

<China> :Growth of Automotive market + Sales Growth<sup>※2</sup> of Automotive & Decorative  
<Other Asia> :Sales Growth<sup>※2</sup> of Automotive & Decorative, etc

※2 Local Currency Base

**【Americas】**  
**Sales Growth** :Growth of Automotive market + SOM Growth of Plastic Bumper coatings  
**Profit Growth** :CR activities

**【Others】** **Sales Growth** :Consolidation of B&K<sup>※3</sup> + SOM Growth of Automotive market  
**Profit Decrease** :Consolidation of B&K (Increase of SGA including goodwill amortization)

※3 Bollig & Kemper(German paint manufacturer)

# Consolidated P/L

## Consolidated P/L

✓ round off to the first decimal place(The same shall apply hereafter)

(100 million Yen)

	FY16 1Q	FY15 1Q	GAP	Exchange	Others <sup>※2</sup>	Actual GAP
Net Sales	1,214.1	1,201.7	12.4	-61.1	25.5	<b>48.0</b>
Operating Profit	170.1	129.8	40.3	-7.7	-3.3	<b>51.3</b>
OP margin	14.0%	10.8%	3.2pt	—	—	—
Ordinary Income	145.5	146.4	-0.9	-8.1	-1.8	<b>9.0</b>
Net Income <sup>※1</sup>	61.4	46.8	14.6			

※1 Net Income attributable to owners of parent(The same shall apply hereafter)

※2 Due to the consolidation of B&K(The same shall apply hereafter)

## <Referense> D&A expences

(100 million yen)

	FY16 1Q	FY15 1Q
D&A <sup>※3</sup> (fixed & Intangible assets)	37.0	41.9
Amortization (good will)	24.5	25.1
Total	61.5	67.0

※3 Including intangible assets amortization of newly consolidated Asian companies(FY15 1Q 1.3billion yen, FY16 1Q 1.2 billion yen)

## <Referense> EPS

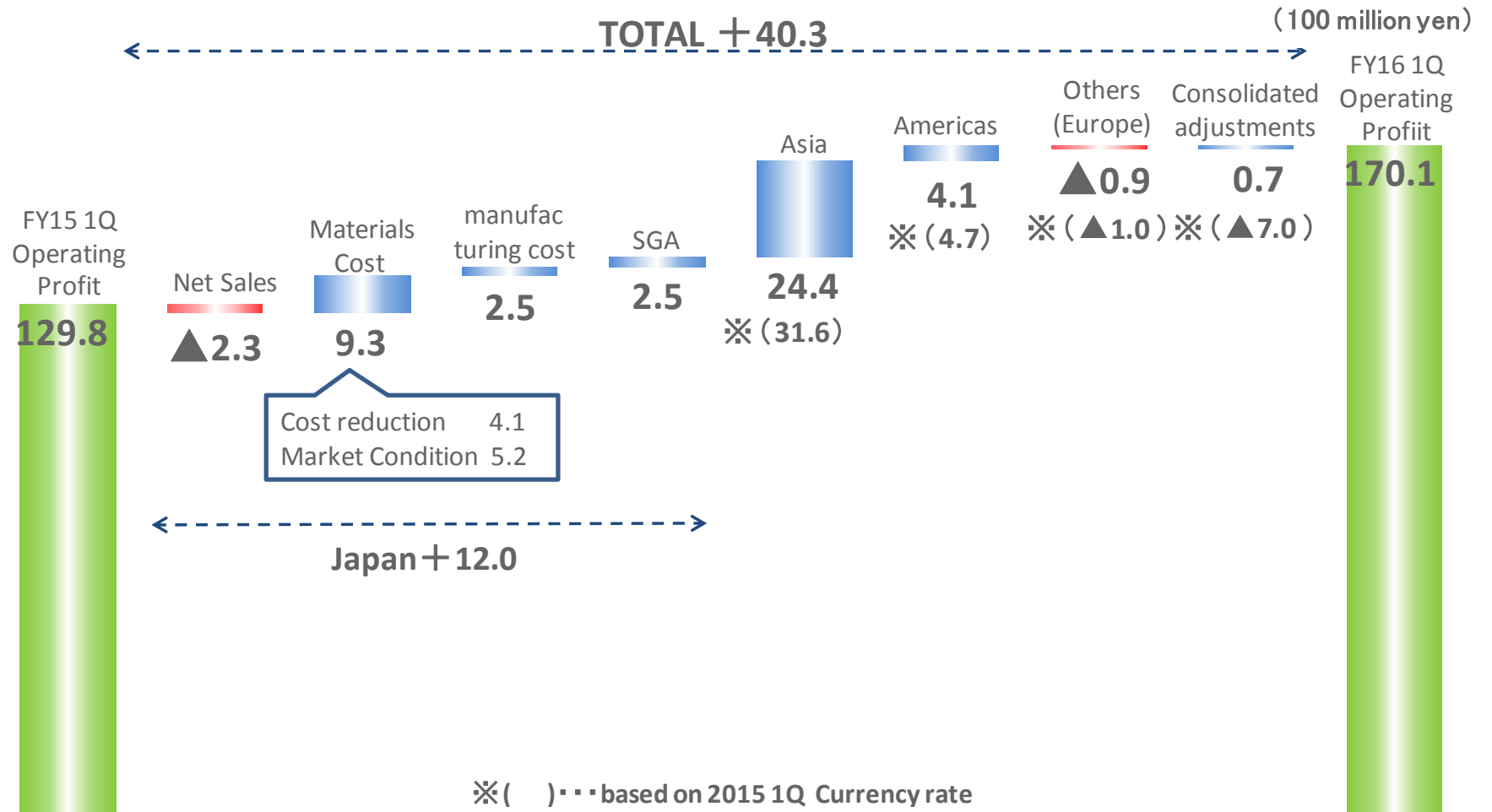
(yen)

	FY16 1Q	FY15 1Q	Notes
Standard	19.2	14.6	
Based on IFRS	26.8	22.4	(Net Income + Goodwill Amortization) ÷ Shares <sup>※4</sup>
Based on Cash	29.7	25.7	(Net Income + Goodwill & Intangible assets amortization <sup>※5</sup> ) ÷ Shares <sup>※4</sup>

※4 Average number of shares during the period

※5 Intangible assets amortization of newly consolidated Asian companies

# Operating Profit Gap analysis(Y o Y)



# Net Sales & Operating Profit(OP) by Region

(100 million yen)

		FY16 1Q	FY15 1Q	Gap	Breakdown		
					Exchange	Others	Actual Gap
Japan	Sales	411.7	419.2	-7.5	-	-	<b>-7.5</b>
	OP ※	75.2	63.2	12.0	-	-	<b>12.0</b>
Asia	Sales	681.8	695.7	-13.9	-54.2	-	<b>40.3</b>
	OP	79.2	54.8	24.4	-7.2	-	<b>31.6</b>
Americas	Sales	87.2	77.7	9.5	-3.5	-	<b>13.0</b>
	OP	15.2	11.2	4.1	-0.6	-	<b>4.7</b>
Others	Sales	33.4	9.1	24.3	-3.4	25.5	<b>2.2</b>
	OP	-0.2	0.7	-0.9	0.1	-2.8	<b>1.9</b>
Consolidated Adjustment	Sales	-	-	-	-	-	-
	OP	0.7	0.0	0.7	0.1	-0.5	<b>1.1</b>
TOTAL	Sales	1,214.1	1,201.7	12.4	-61.1	25.5	<b>48.0</b>
	OP	170.1	129.8	40.3	-7.7	-3.3	<b>51.2</b>

※ Exclude dividends from overseas group companies (FY15 1Q 16.2 billion yen , FY16 1Q 247 million yen)

# Net Sales by Business Segment

(100 million yen)

		FY16 1Q	FY15 1Q	Gap	Breakdown		
					Exchange	Others	Actual Gap
P a i n t s	Automotive	343.9	306.4	37.5	-18.2	23.9	<b>31.8</b>
	Decorative(+Heavy Duty)	538.8	552.9	-14.1	-33.3	-	<b>19.2</b>
	Industrial	164.7	167.3	-2.6	-5.4	1.4	<b>1.4</b>
	Others (Marine & Auto Refinishes, etc)	121.9	132.8	-10.9	-2.4	0.2	<b>-8.7</b>
	Sub-total	1,169.3	1,159.4	9.9	-59.2	25.5	<b>43.6</b>
Fine Chemicals		44.8	42.3	2.5	-1.9	-	<b>4.4</b>
Total		1,214.1	1,201.7	12.4	-61.1	25.5	<b>48.0</b>

# Currency Rates & Market Conditions(Y o Y)

[Period]

Japan 1Q: Apr-Jun,2016

Overseas 1Q : Jan-Mar,2016

## Currency rate for Consolidated P/L

	FY16 1Q (Average)	FY15 1Q (Average)
USD	115.7	119.2
RMB	17.7	19.1

## Currency rate for Consolidated B/S

	As of 31 Mar, 2016	As of 31 Dec, 2015
USD	112.6	120.5
RMB	17.4	18.3

## Naptha Price

	(Yen/KL)	
	FY16 1Q	FY15 1Q
Domestic price (estimation)	31,600	48,800

## Automobile Productions

(Ten thousand units)

	FY16 1Q	FY15 1Q
Japan	210.5	217.0
China	658.4	620.2
North America (US, Canada, Mexico)	454.5	434.4
Thailand	50.7	52.3

Source : Japan Automotive Manufactures Association and Federation of Thai Industries

## Housing Starts

(Ten thousand)

	FY16 1Q	FY15 1Q
Japan	24.7	23.6

Source : Ministry of Land, Infrastructure, Transport and Tourism



# Consolidated B/S

	(100 million yen)	
	As of 30 Jun, 2016	As of 31 Mar, 2016
Current Assets	3,526.2	3,596.5
Property, Plant and Equipment	1,024.3	1,043.0
Intangible Assets	2,648.0	2,832.3
Investment and other assets	426.1	442.8
<b>TOTAL</b>	<b>7,624.6</b>	<b>7,914.6</b>

	(100 million yen)	
	As of 30 Jun, 2016	As of 31 Mar, 2016
Current Liabilities	1,636.8	1,735.7
Non-current liabilities	502.4	501.4
<b>TOTAL Liabilities</b>	<b>2,139.2</b>	<b>2,237.1</b>
Shareholder's Equity	4,747.2	4,749.9
Accumulated other comprehensive income	▲ 245.4	▲ 54.6
Non-controlling interests	983.0	981.8
<b>Total Net Assets</b>	<b>5,485.4</b>	<b>5,677.5</b>
<b>TOTAL</b>	<b>7,624.6</b>	<b>7,914.6</b>



The forward-looking statements in this document are based on information available at the time of preparation and involve inherent risks and uncertainties. Accordingly, the actual results and performance of Nippon Paint Holdings Co., Ltd. and the Nippon Paint Holdings Group may be significantly different from the forward-looking statements.

Please be advised that Nippon Paint Holdings Co., Ltd. and information providers shall not be responsible for any damage suffered by any person relying on any information or statements contained herein.

# IR Schedule

Date&Time		Contents	Place
From 19th October,2016	-	Silent Period	-
9th November	15:30	FY16 2Q Financial Result Announcement	-
	18:00	FY16 2Q Financial Result Telephone Conference	-
17th November	15:30	FY16 2Q Business Briefing for Investors	Marunouchi,Tokyo
From 24th January,2017	-	Silent Period	-
14th February	15:30	FY16 Financial Result Announcement	-
	18:00	FY16 Financial Result Telephone Conference	-
27th February※	15:30	Business Briefing for Investors	Marunouchi,Tokyo

※Changed from 24th February